



# Automotive Aftermarket Expenditures

Zion City, IL  
 Zion city, IL (1784220)  
 Place

<b>Demographic Summary</b>		<b>2013</b>	<b>2018</b>
Population		24,405	24,369
Households		8,034	8,041
Families		5,839	5,803
Median Age		32.4	32.8
Median Household Income		\$44,971	\$51,775

  

	<b>Spending Potential Index</b>	<b>Average Amount Spent</b>	<b>Total</b>
<b>Products</b>			
Vehicle Coolant/Brake/Transmission Fluids	82	\$4.75	\$38,197
Gasoline	84	\$2,552.64	\$20,507,886
Motor Oil	82	\$11.77	\$94,536
Vehicle Parts/Equipment and Accessories	86	\$53.22	\$427,586
Tire Purchase/Replacement	85	\$165.03	\$1,325,818
Vehicle Audio/Video Equipment and Installation	91	\$4.36	\$35,068
Vehicle Cleaning Products and Services	87	\$9.04	\$72,608
<b>Services</b>			
Auto Repair Service Policy	84	\$17.95	\$144,214
Membership Fees for Automobile Service Clubs	78	\$21.23	\$170,597
Global Positioning Services	76	\$1.81	\$14,571
Vehicle Air Conditioning Repair	88	\$16.92	\$135,954
Vehicle Body Work and Painting	82	\$28.32	\$227,509
Vehicle Brake Work	82	\$69.16	\$555,627
Vehicle Clutch/Transmission Repair	86	\$40.05	\$321,797
Vehicle Cooling System Repair	87	\$27.38	\$220,011
Vehicle Drive Shaft and Rear-end Repair	79	\$7.05	\$56,669
Vehicle Electrical System Repair	83	\$33.99	\$273,107
Vehicle Exhaust System Repair	76	\$12.08	\$97,017
Vehicle Front End Alignment/Wheel Balance & Rotation	81	\$19.61	\$157,545
Lube/Oil Change and Oil Filters	84	\$86.35	\$693,770
Vehicle Motor Repair/Replacement	89	\$79.71	\$640,401
Vehicle Motor Tune-up	90	\$59.36	\$476,912
Vehicle Shock Absorber Replacement	82	\$5.99	\$48,157
Vehicle Steering/Front End Repair	79	\$21.98	\$176,549
Tire Repair and Other Repair Work	86	\$59.96	\$481,725

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100.  
**Source:** Esri forecasts for 2013 and 2018; Consumer Spending data are derived from the 2010 and 2011 Consumer Expenditure Surveys, Bureau of Labor Statistics.